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CONTACT: Lisa Heathman  
Lisah@hmhagency.com  
503.295.1922 ext. 5255

## Willis Energy Services is now CLEARResult

**VANCOUVER, British Columbia (January 20, 2014)** – Willis Energy Services has changed its name to CLEARResult. Willis, with offices in Vancouver and Toronto, joined the CLEARResult family of companies in 2012 and is one of several that have now unified under the CLEARResult name.

CLEARResult is focused on changing the way that governments, utilities, businesses and individuals use energy. The Austin, Texas-based company designs and implements energy efficiency programs for utilities and their customers. It has experienced significant growth, bringing its total number of employees to more than 1,200 in more than 40 locations across the United States and Canada.

“Our goal is to strengthen our team and add to the list of services we offer our valued clients. While the Willis name may be going away, its presence in our delivery of services will only be strengthened, as its expertise and leadership is now delivered under the CLEARResult name,” said CLEARResult President Glenn Garland.

“Joining CLEARResult is a great fit, since it lacks the large industrial experience we bring to the table, and we don’t have extensive capabilities in the residential and small commercial sectors where CLEARResult excels,” said Parminder Sandhu, now vice president of CLEARResult’s Canadian Business Unit (and former president of Willis Energy Services). “We are delighted to be able to offer an expanded roster of services and experience to our clients.”

Through practical technical guidance and the distribution of utility incentives, CLEARResult helps thousands of electric, gas and water utility customers – including schools, local governments, businesses and homeowners – reduce energy use. Its energy experts design and manage energy optimization services for utility companies as well as residential, institutional, commercial and industrial organizations, resulting in solutions that lower load requirements for utilities, reduce energy bills for end users and lessen the environmental burden on our communities.

As an example, working with BC Hydro, the largest electrical utility in British Columbia, Willis (now CLEARResult) began implementing the Process Improvements program in 1988 to promote energy efficiency projects for large industrial customers. Today BC Hydro remains one of its largest clients. CLEARResult also delivers energy efficiency programs to members of the BC Chapter of Canadian Manufacturers and Exporters Association as well as the BC Food Processors Association. “Results-oriented program delivery and client satisfaction is our secret sauce,” notes Paul Willis, Managing Director for the Vancouver office.

### ABOUT CLEARResult

CLEARResult is a leading provider of energy efficiency programs and services. Through proven strategies tailored to clients’ unique needs and market dynamics, our experienced energy experts help make the wise use of energy a way of life for hundreds of utility and business partners around the globe. Founded in 2003, CLEARResult is headquartered in Austin, Texas, with over 1,200 employees in more than 40 cities across the U.S. and Canada. For more information, visit [www.clearesult.com](http://www.clearesult.com).